



CREAF



SEVERO
OCHOA
EXCELLENCE

TRANSFER OFFICER FOR SEVERO OCHOA PROGRAM (ref. 20-024-94001)

CREAF is seeking for a Transfer Officer to work full-time on the SEVERO OCHOA program (2018 SEVERO OCHOA Excellence centers, ref. CEX2018-000828-S, from the *Agencia Estatal de Investigación*). This contract is envisaged to start in October 2020, and it will end on December 2023. A Transfer Officer is wanted to create the new Department on Knowledge Transfer Service; consolidate, enhance and promote the transfer of knowledge, products and tools of the center guide researchers on knowledge management and protection (IPR); enhance participation in national and international knowledge transfer activities with public administrations and private companies.

TASKS

- Develop and lead the institutional knowledge transfer (KTT) strategy of CREAF and its intellectual property policy.
- Develop a market analysis of the needs of the public and private sectors related to the CREAF research lines. Create a catalogue of the services and technologies offered by the center.
- Identify transferable results and protect them if necessary, bearing in mind its utility, application, and economic or commercial valorization.
- Explore national and international calls for funding to support knowledge transfer projects.
- Establish alliances with private companies in order to develop transfer of certain tools, products and/or services.
- Organize and teach specialized courses for researchers (IP), technicians and managers.
- Lead a training program, design and promote workshops and seminars to elevate the level of tech transfer awareness in our center and regarding the need of fostering the collaboration among CREAF stakeholders, private companies and administration.
- Work together with researchers and technicians, at individual level to develop project cases: From idea to product or service.
- Perform industry search promoting public-private collaboration in order to support the effective transfer of the portfolio of patents, software and inventions (contracted research, development technology, demonstrators, proof of concept, licenses, ...).
- Prepare cooperation agreements (MOU), NDAs, conducting negotiations (VC funding), etc.
- Exchange best practices for research and KTT funding and share business opportunities.
- General support and guide CREAF teams in: research contracts, innovations and societal impact including financial, legal, tax, administrative, fundraising and business development.

REQUIREMENTS

- Degree in Engineering, Biology, Environmental Sciences or other relevant or similar discipline.
- Fluent in English and Spanish or Catalan.
- Expert in Green Economy or Environmental Consulting.
- Good or proven communication skills.
- Experience in creation of businesses in Green Economy.
- Good knowledge of Catalan innovation ecosystem.

ASSESSABLE CONDITIONS

- Ability to write a business plan.
- A PhD degree will be valued.



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- Project Management or Business Administration will be a plus. Experience in writing high quality, detailed reports for a range of audiences.
- Experience in planning, managing and delivering successful short-term projects, coordinating activities and events within the agreed budget.
- Participation in networks (clusters, platforms,...) related to innovation, tech transfer or business.
- Excellent networking skills, including the ability to influence and persuade key decision makers internally and externally.
- Strong interpersonal skills and ability to develop and maintain excellent working relationships with people from across a wide range of disciplines and roles, to build strong, productive and pro-active teams.
- Experience using a CRM software (e.g. Salesforce).
- Work experience min. 5 years in similar position (dealing with Intellectual Property Rights, exploitation through licensing and creation of spin-offs).
- Work experience related to similar research centers dealing with public and private stakeholders.
- Experience in developing and leading the implementation of policy and strategy in a complex and changing environment within research institution.
- Experience in assisting with funding applications.
- Able to set own plans and priorities, and manage own workload to meet targets and timescales.
- Negotiation skills.

SELECTION PROCES AND CRITERIA

The selection process is led by a specific commission, and will be overseen by the Management Office and the Human Resources Area of CREAM. This process consists of:

1. Admission of candidates: **applicants must submit a résumé, a cover letter (maximum 500 words) and the questionnaire attached to the offer (filled), by e-mail to laboral@creaf.uab.cat, until 7 September 2020, indicating the reference code of the offer.** Applications referred to another portal, other than CREAM job openings section and the instructions included in this, will not be accepted.
2. Pre-selection: determination of compliance with the minimum requirements of the offer.
3. Selection: assessment of the preselected candidates by scoring based on objective criteria.
4. Final decision: in case of finding the suitable person, the election will be formally communicated to him/her, and the identification of the chosen person will be published on CREAM job openings section.